



Friday Letter - 1 July 2011

*The following is a message from the desk of the
"Big Dog"*



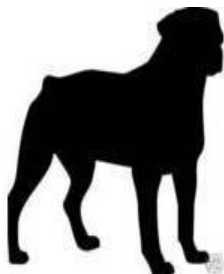
BIG DOGS!!!! It's been two weeks since we last talked and a lot has happened. First, let me thank all that made the 8th annual Yolanda Thomas Golf Tournament a huge success. Angela, Gail, Chief, Paola, Sandra, Tonya, Stacey, Dozier, Geneva, Xavier, Albert, Earnestine, Mike, and the whole team of volunteers, players, and those that gave time and ideas, THANK YOU!!!! Once again, due to your hard work and dedication we hosted one of the most successful golf tournaments in the area.

Quote of the Week

In the confrontation
between the stream
and the rock, the
stream always wins -
not through strength,
but through
persistence.

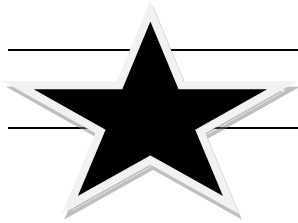
- *Buddha*

We are rounding the corner and looking forward to things to come. We still await announcement of contracts bid on earlier this year, but also actively identify new opportunities. We must focus on shaping the company for tomorrow. There is very little we can do about yesterday but learn from it. The past presents valuable lessons for us going forward, but it will forever be the past. We cannot and will not waste a lot of additional time on it. Like Hannibal, "we will find a way or make one". It's time for us to make the way!!!! Changes are happening in our operation. Since we last talked I've implemented a host of management changes in our SABER operation ranging from management realignment, new job costing procedures, as well as new scheduling and project reporting guidelines. These changes are aimed at satisfying customer complaints that surfaced. We must produce great results. Good results are just not enough. Congratulations to Tommy Lovett on his promotion to Quality Control Manager. I expect him to have a huge impact on the operation. Expect further changes to occur. Additionally, we are wrapping up our work on the police station in Pensacola. This has been an extremely tough project for us but in the end the product is much appreciated by the city of Pensacola. A lot of lessons can be learned from our execution of this job. The end of project evaluation will lead to a host of changes in our day to day project execution. Thanks to Dozier and Kevin for toughing it out.



As I refine our strategy and goals, it is clear to me that if we cannot be number 1 or 2 in a market, then we cannot and will not be in that market. We will make hard decisions about the type of contracts we pursue in the future. Not all projects are a good fit for us. That being said, sometimes we are right where we need to be. We're with the right customer and able to blow the competition away. Sometimes we falter and don't perform up to our full potential. It is in this space that I must perform and correct us. That is our job. **"Nothing changes until the pain of remaining the same is greater than the pain of changing"**

BUILDING INDUSTRY GURUS...
DELIVERING ONLY
GRAND SATISFACTION!
BIG DOGS!



THE PACK CELEBRATES....



Another Year On The Planet for Pack Members:

Mark Brackett – Eglin Saber Team – June 27

Mike Barfield – Eglin Saber Team – June 28

Another Year As a Member of The Pack:

Larry Clark – Eglin Saber Team – 1 Year



To all the team members (including the ones who stayed at work and kept the ball rolling while their fellow team members were at the tournament), who labored long and hard to make this year's YDT Celebrity Golf Tournament a resounding success!!!!

To Kevin Carter for working extremely hard with his subcontractors to ensure that we passed the life safety test (after some initial problems) and achieved substantial completion for Phase 3 of the Pensacola Police Department Renovation Project on Monday, June 27th.

FROM YOUR EDITOR & CHIEF....



Independence Day will be celebrated on Monday, the 4th of July. The corporate office will be closed. Everyone please have a safe, but enjoyable three day weekend and enjoy the occasion with family and friends. Have a wonderful "Big Dog" holiday !!!!!!!!!!!!!!!

As stated before, the 8th Annual YDT Tournament is now history. This year's winners were:

Men's Division:

- 1st Place GCC Enterprises Inc,
- 2nd Place O'Sullivan Creel
- 3rd Place Helen Back Café

Women's Division:

- 1st Place Phoenix Rehabilitation

Mixed Division:

- 1st Place Mike Spait's Team

The 9th Annual YDT Celebrity Golf Tournament is set for Friday, 22 June 2012, at the Fort Walton Beach Golf Club.

Once again, time flies and so must I. Until next time keep up the good work and remain **SAFE** (Stay Accident Free Everywhere).

Alonzo L. Smith

Vice President, Human Resources, Plans and Administration