



Date: 18 February 2011  
To: All Employees  
Re: Friday Letter 18 February 2011

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Good Day Fellow Members of the Pack: *The following is a message from the "Big Dog"*



I had the good fortune of spending most of this week in Houston Texas. Unfortunately, I was in court defending the actions of the company against a subcontractor's employees. THOMCO was sued and the courts interpreted that the actions of any employee could represent the intent of the company. In other words you and your actions represent the intent of all of us. Therefore, it is imperative that we always conduct our business in a professional, courteous, honest manner. (If you come to work dressed sloppily, our customers believe we have a sloppy operation. Etc.....) Do you get my drift? (If the output of our work looks shabby, the customers think we have a shabby operation). We must step up and make sure that we produce and give nothing but the best. We are the BIG DOGS!!!!

I will visit each operational site in the next two weeks. Be prepared to show me your best. I'll be looking for the best and the worst. The best will be celebrated and the worst will be dealt with. Be ready and able to answer these questions:

1. What are you doing for the company?
2. How you going to make us better?

If you don't have a good answer to those questions, an answer you whole heartedly believe in, an answer your peers would agree with, I have to seriously wonder if you fit. You should wonder also. "My head is bloody but unbowed"

BOW WOW

### QUOTE OF THE WEEK

**"If you are going to achieve excellence in big things, you develop the habit in little matters. Excellence is not an exception, it is a prevailing attitude."**

**Colin Powell**

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**The good news is that we prevailed in the law suit that the Big Dog was referring to. The jury voted 10 to 1 in our favor! Sometimes the good guys do win. Also Four paws up, a bunch of tail wags and a plethora of bow wows go out to Pat Dore for his excellent liaison work with our Houston based attorney!**

In noteworthy news from Operations, four paws up go out to Dozier Thomas and Kevin Carter. They achieved substantial completion on Phase 2 of the Pensacola Police Station renovation project this past week.

Continuing with the good news, the Eglin Saber team won three Task Orders this past week for a total of approximately \$600,000. This included a project to install French Doors in 135 Military Family Housing Units and a project to install a new liner and redo the deck at the base pool. They are expecting to bid on an additional \$1,000,000 in new task orders this coming week. Let's keep our paws crossed as we also give them four paws up!!

It's been a busy week in the bidding world. We submitted three proposals this week in response to a number of Requests for Proposals for IDIQ contracts. They were the FEMA Temporary Housing Unit Maintenance, Haul and Install project, the Alexandria Veteran's Administration Job Order Contract and the Gulf Coast Veteran's Administration Job Order Contract.

The Eglin Saber Health Care Plans for 2011 will be rolled out Thursday, 24 February at 11:00 at the Eglin Saber office. Insurance representatives will be on hand to fully explain the offerings.

There were a number of community events that members of the pack participated in this past week. Jerry Schauer will be leading a contingent representing us at the United Way's Annual Luncheon Meeting in Shalimar. The Big Dog led a contingent representing the Yolanda D Thomas Scholarship Endowment at the Northwest Florida State College Foundation's Annual Dinner at the college's Niceville campus.

The Eglin Saber team recently welcomed a new member. Please make Mark Williams feel welcome when you see him.

***The following individuals will celebrate another year as a member of the pack this week.***

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|                          |                    |                    |               |
|--------------------------|--------------------|--------------------|---------------|
| <i>Adam Randes</i>       | <i>Eglin Saber</i> | <i>16 February</i> | <i>1 Year</i> |
| <i>Tricia Rogers</i>     | <i>Eglin Saber</i> | <i>22 February</i> | <i>1 Year</i> |
| <i>Michael Hawthorne</i> | <i>Eglin Saber</i> | <i>22 February</i> | <i>1 Year</i> |

As a reminder, Monday is President's Day, a company holiday and the Corporate Office will be closed. Please plan accordingly.

Once again, time flies and so must I. Until next time keep up the good work and remain **SAFE (Stay Accident Free Everywhere)**.

Chief  
Alonzo L. Smith  
Vice President  
Human Resources, Plans and Administration